

**UNITED STATES BANKRUPTCY COURT
EASTERN DISTRICT OF VIRGINIA
RICHMOND DIVISION**

In re

CIRCUIT CITY STORES, INC., et al.,

Debtors.

Chapter 11

Case No. 08-35653 (KRH)

Jointly Administered

**RESPONSE OF CROSSROADS ASSOCIATES, LTD. TO LIQUIDATING TRUST'S
FORTIETH OMNIBUS OBJECTION TO LANDLORD
CLAIMS (REDUCTION OF CERTAIN INVALID CLAIMS-MITIGATION)
(Claim No. 12496)**

Crossroads Associates, Ltd. ("Crossroads") hereby files its response (the "Response") to the Liquidating Trust's Fortieth Objection to Landlord Claims (the "Objection"). In the Objection, the Liquidating Trust seeks to further reduce Crossroads's Claim No. 12496, which was previously reduced to the amount of \$744,530.69 as a result of the Liquidating Trust's First Omnibus Objection to Landlord Claims [Doc. No. 10770] (the "Claim"). The Liquidating Trust now seeks to reduce the Claim to \$98,753.45. Crossroads opposes the relief sought by the Liquidating Trust in the Objection and asks that the Claim be allowed in the full amount of \$744,530.69. In support of its Response, Crossroads states the following:

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Counsel for Crossroads Associates, Ltd.

1. In the Objection, the Liquidating Trust asserts that it is not responsible for paying the Claim unless Crossroads establishes that it has met its “applicable mitigation burden.” However, the Liquidating Trust does not identify what would satisfy Crossroads’s alleged “applicable mitigation burden” or provide any authority for its position. To the extent Crossroads is able to establish that it has met this unspecified burden, the Objection seeks to reduce the claim to take mitigation into account.

2. Crossroads opposes the Objection on two grounds. First, the Liquidating Trust has failed to overcome the primary validity of the Claim pursuant to Federal Rule of Bankruptcy Procedure 3001(f), which provides: “A proof of claim executed and filed in accordance with these rules shall constitute prima facie evidence of the validity and amount of the claim.” FRBP 3001(f). Second, the Claim should not be reduced as Crossroads was unable to mitigate the damages sought in the Claim.

3. Courts have consistently recognized that if a party in interest objects to a claim, the objecting party has the burden to introduce evidence regarding the excessiveness of the amount or the invalidity of the claim itself in order to rebut the presumed validity of the proof of claim. *See e.g., Stancil v. Harford Sands, Inc. (In re Harford Sands Inc.)*, 372 F.3d 637, 640-41 (4th Cir. 2004) (recognizing that a party objecting to a claim has the burden of proof and must introduce evidence to rebut the claim’s presumptive validity). The Liquidating Trust has failed to offer any evidence to rebut the prima facie validity of the Claim. Therefore, the burden has not shifted to Crossroads to prove its claim by a preponderance of the evidence and the Objection should be overruled on this basis alone.

4. Despite the clear standard and without any authority, the Liquidating Trust seeks to alter the burden of proof by requiring that Crossroads (rather than the Liquidating Trustee)

establish the amount and validity of the Claim and the extent to which Crossroads mitigated its damages.

5. Regardless of the inappropriate burden shifting, Crossroads submits that although it located a new tenant for the premises, which was formerly operated by the debtor as Store No. 876 in St. Petersburg, Florida (the “Location”), its total damages exceed the amount of the cap imposed by Section 502(b)(6) of the Bankruptcy Code.

6. The lease for the Location was rejected by the debtor pursuant to Bankruptcy Code Section 365(d)(2) and the procedures approved by this Court, effective March 10, 2009. At the time of the rejection, there were 58 months remaining on the lease term. The monthly rent in effect at the time of the rejection was \$53,814.77 (excluding CAM, tax and other monthly charges due pursuant to the lease). Applying the rate in effect as of the rejection without any increases results in \$2,789,848.70 in lost rent to Crossroads through the end of the lease term. Crossroads seeks rejection damages in the Claim in the amount of \$645,777.24.

7. Approximately 38 months after the debtor rejected the lease for the Location, Crossroads began receiving rent from a two new tenants, TJMaxx and Eyeglass World, in the combined total amount of \$29,228.25 per month (excluding CAM, tax and monthly other charges due pursuant to the leases). The rent received from the two new tenants over the 20 months remaining of the debtor’s original lease term (at the current rate without any increases) totals \$584,565.00. Subtracting this from the lost rent incurred by Crossroads (see paragraph 6) reduces the amount of lost rent to \$2,205,283.70, which far exceeds the Section 502(b)(6) cap set forth in the Claim.

8. In addition to the lost rent for the Location since March 2009 (set forth in paragraphs 6 and 7 herein), Crossroads incurred out-of-pocket costs totaling at least \$318,692.11

in reconciliations for maintenance, insurance, taxes and utilities for the Location following the rejection of the lease. Crossroads also incurred out of pocket costs to make the Location ready for the new tenants including but not limited to construction allowances and signage expenses. Documentation regarding the new leases and Crossroads's out of pocket expense will be made available upon request.

9. Crossroads's efforts to reduce its damages are sufficient to meet any applicable mitigation burden and its actual damages exceed the statutory cap in the Claim. The Objection to the Claim should be overruled.

10. The party with authority to discuss mitigation issues and the facts stated in this Response is the following: Heather Brown, Esquire, Kitchens Kelley Gaynes, P.C., Eleven Piedmont Center, Suite 900, Atlanta, Georgia 30305, (404) 467-2283 – Direct Line. hbrown@kkgpc.com.

WHEREFORE, Crossroads requests that the Court deny the Liquidating Trust's Objection to Crossroads's Claim No. 12496 and that claim be allowed by Court order in the amount of \$744,530.69.

Dated: June 25, 2012

CHRISTIAN & BARTON, LLP

/s/ Jennifer M. McLemore

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Counsel for Crossroads Associates, Ltd.

CERTIFICATE OF SERVICE

I, Jennifer M. McLemore, hereby certify that on the 25th day of June 2012, a true and correct copy of the foregoing Response of Crossroads Associates, Ltd. to Liquidating Trust's Fortieth Omnibus Objection to Landlord Claims (Reduction of Certain Invalid Claims-Mitigation) (Claim No. 12496) has been served electronically using the ECF system on all registered users of the CM/ECF system who have filed notices of appearance in this matter and emailed separately to the following:

Jeffrey N. Pomerantz, Esquire
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/s/ Jennifer M. McLemore

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